



CITY OF BLACK DIAMOND
April 12, 2018 Regular Work Session
25510 Lawson Street, Black Diamond, Washington

6:00 P.M. – CALL TO ORDER, FLAG SALUTE, ROLL CALL

- 1) Discussion regarding Government Relations & Strategic Consulting Assistance
- 2) Discussion regarding the Welcome Wagon
- 3) Adjournment

March 6, 2018

Mayor Carol Benson & City Council Members
City of Black Diamond
24301 Roberts Dr
PO Box 599
Black Diamond, WA 98010

Dear Mayor Benson and Members of the Council,

This new year appears to be starting out well for the City of Black Diamond. The difficulties of the last few years now appear to be in the rearview mirror. It's unfortunate that so many important projects and opportunities for funding were either delayed or bypassed by the former council. With that in mind, I would like to offer the services of our company, Wind River Associates, to assist you in resolving some of these past matters while looking towards maximizing future opportunities for infrastructure funding and other matters.

Wind River Associates is a Washington registered LLC comprised of myself, Christopher Hurst, and Caitlin Lopez. Combined we have over 27 years of legislative and public policy experience. I served for most of the last two decades as an elected member of the Washington State House of Representatives and was the Chairman of three different committees. Caitlin worked in the legislative arena as a staff member who interfaced daily with not only legislators and legislative staff, but also with the Executive branch and Washington executive agencies throughout state government.

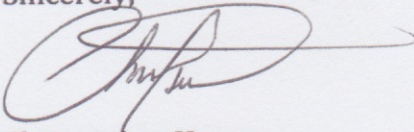
The services we offer are based upon our experience and understanding the complexities and nuances of the legislative process. We also have many important relationships with folks in state government. Relationships are ultimately the true foundation upon which successful legislative priorities for clients are founded.

As your city begins the process of re-engaging in many of these delayed projects, it is also a good time to look at the myriad of funding options that are available for future projects that meet your needs for basic infrastructure and transportation. Most cities today employ firms to assist them in what has become an increasingly complex and competitive process in regards to these funding sources.

Our firm would be well suited to assisting the City of Black Diamond, your elected officials and employees in developing and obtaining these goals. The Legislative Session for the next two-year budget cycle begins in January, and most cities are already in the process of developing their legislative priorities as well as funding requests. This is a highly competitive environment in which we are well versed.

Aside from our background and experience, we also have a fair amount of knowledge concerning the City of Black Diamond and other regional interests in your general area. We would be happy to take on the City of Black Diamond as a client and provide government relations and strategic consulting assistance, that would result in the city successfully achieving their goals in finding funding for transportation and infrastructure projects.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Chris Hurst', with a large, sweeping loop at the end.

Christopher Hurst
Wind River Associates LLC