



CITY OF BLACK DIAMOND
March 8, 2012 Special Council Meeting
25510 Lawson St., Black Diamond, Washington

7:00 P.M. – CALL TO ORDER, FLAG SALUTE, ROLL CALL

- 1.) Council Vacancy Recruitment Interviews**
- 2.) Town Hall Meeting - Open Discussion** (time permitting)
- 3.) Adjournment**

APPLICATION FOR APPOINTMENT TO BLACK DIAMOND CITY COUNCIL POSITION #4

Applicant Information

(Please type or print)

Applicant Name Carol Benson

Residence Address 30005- 232 Ave SE, Black Diamond, WA 98010

Home Phone 360-886-1354 ^{cell} Work Phone 206-510-3434

Email benson.carol@comcast.net

Cover Letter and Resume

Please attach a one page cover letter and a resume of no more than two pages to this application.

Supplemental Questions

Please respond to the following questions regarding your interest in the position of Councilmember for the City of Black Diamond on separate pages, using no more than 3 pages total:

1. Why are you interested in serving as a Black Diamond City Councilmember?
2. What strength would you bring to the Council?
3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?
4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.
5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?
6. What is your vision for our City and community?
7. Is there anything else you would like to add that would help us get to know you a little better?

Please return this form, your cover letter, resume and answers to the supplemental questions to the Asst. City Admin/City Clerk at Black Diamond City Hall (24301 Roberts Drive) **no later than 4:30 p.m. on Friday, March 2, 2012.** Applications received after 4:30 p.m. will not be accepted.

The application and any correspondence should be addressed to:

Brenda L. Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

March 1, 2012

Brenda L Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

RE: Application for Appointment to Black Diamond City Council Position #4

Thank you for taking the time to consider my credentials as an asset to the City of Black Diamond. My main role when I first went to work for Barghausen (and Novastar), was to create the infrastructure to facilitate the growth of these emerging companies. My primary talent and skill was developing the systems and team necessary for successful growth and profit for the companies and/or department. The company had approximately 30 employees when I first became Financial Controller in 1985. Ten years later I was promoted to Chief Financial Officer, we had over 150 employees and the company was frequently listed in the top ten of the fastest growing Engineering firms, ranked by gross revenue, in the Puget Sound area.

Since my retirement in September of 2010, I have been looking for ways to give back to the community. I have donated my time to the Black Diamond Community Center, but most of all, I have been interested in the continuing debate over the City of Black Diamond and the Yarrow Bay Developments. I have done a lot of research and believe I could become an informed member.

I see Black Diamond as a unique opportunity for growth and development at this point in its history and I believe I have the skills and decision making qualities to help facilitate the changes that will be facing the City. My focus has always been on the big picture and I would hope that I could become a valuable contributor as part of the team of the City Council.

I appreciate the opportunity to submit my application for the vacant City Council position.

Sincerely,

A handwritten signature in cursive script, appearing to read "Carol Benson".

Carol Benson

CAROL BENSON

Black Diamond, WA | (360) 886-1354 | benson.carol@comcast.net

SENIOR FINANCIAL CONSULTANT / INTERIM CFO

Experienced CFO with an extensive track record of success building accounting, finance, and operational infrastructure for complex, fast-growth business entities. Recognized for outstanding financial acumen, combined with bottom-line business savvy and strategic goal orientation. Versatile industry background that spans (and includes best practices from) the Professional Services, Engineering, Construction, Real Estate, Manufacturing, Consulting, Wholesale Distribution, and Retail sectors.

Areas of Expertise

*Strategic Planning
Financing & Bank Relations
Budgeting / Financial Analysis
General Ledger / Reconciliation
Cost Analysis / Reduction*

*Payroll & Human Resources
Invoicing, Billing & A/R
Credit & Collections
Financial Statement Preparation
Stockholder Dividends / Payments*

*Equipment Financing
Insurance / Risk Management
Tax Planning & Reporting
Asset Management
Legal & Regulatory Compliance*

Employment Summary

Chief Financial Officer

Kent, WA: 1985 to Present

Responsible for simultaneously managing the financial operations for all three companies below, owned by a single individual who serves as President/CEO of each entity. Key responsibilities include:

- Maintaining primary banking relationships and providing update/renewal information to CEO.
- Coordinating annual minutes for Board of Directors and Stockholder meetings.
- Overseeing general ledger, month-end closing activities, and balance sheet reconciliations.
- Leading multiple accounting system conversions/upgrades in order to improve functionality.
- Setting up the corporate chart of accounts and integrating the accounting functions across all entities.
- Obtaining SBA financing in conjunction with bank financing for building/land purchases and leasing.
- Coordinating with outside CPA for preparation of annual financial statements and tax returns.
- Leading the annual budgeting process, monitoring expenditures, and overseeing budget performance.
- Hiring, training, and managing teams of both junior accounting and office support personnel.

Barghausen Consulting Engineers, Inc.

A \$13M/75-employee Civil Engineering, Planning & Architectural Services firm (formerly \$26M/150 employee, 2008)

Additional responsibilities: Researching acquisitions and arranging financing for major purchases; Setting policies/procedures related to safety and proper use of company vehicles/equipment; Reviewing annual insurance proposals to acquire required coverage and favorable pricing.

Novastar Development Inc.

A \$25M/5-employee Land Development and Real Estate Investment firm

Additional responsibilities: Automating a series of manual accounting functions to allow for more efficient input/reporting of data; Creating numerous LLC's for individual projects, as required; Monitoring bank activity and transfer funds and investments as necessary for cash flow.

Thomas Construction Company:

A \$20M/40-employee Underground Utilities Construction company

Additional responsibilities: Arranging equipment financing, trade-ins and Section 1031 Exchanges for tax savings; Preparing annual reports and contractor license renewals, insurance, and bonding paperwork.

Education & Computer Proficiency

CPA Equivalency (25 years hands-on experience) combined with fluency in multiple accounting software packages such as Deltek FMS, Deltek Vision, QuickBooks, MS Excel (advanced), TurboTax, and Timberline.

Carol Benson, Supplemental Questions to City Council Position #4, Application

1. *Why are you interested in serving as a Black Diamond City Councilmember?*

I want to become involved in changes in development and land use issues in the community and City where I live. I retired in 2010 and have the time, commitment and motivation to serve.

2. *What strength would you bring to the Council?*

Before I retired in 2010, I worked for over 25 years, as Chief Financial Officer at Barghausen Consulting Engineers, a civil engineering firm, simultaneously as CFO for Novastar Development, a land development and real estate investment firm, and CFO of Thomas Construction, an underground utilities construction company. In my role, I was not only responsible for the financial management of these companies, but was an integral part of the operations of these entities. I think I would be an asset based on my financial experience as well as my management and decision making capabilities.

3. *What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?*

a. CFD's: I believe that since they will be the first in our state, if they are approved, we need to research the ramifications of any future liability to the city and future citizens and/or property owners. There are three other states that currently appear to have CFD's; California, Arizona and Florida. I did notice in the documentation for California that they said this district "taxes" are not tax deductible and do not have a ceiling on them as do general property taxes. I would think we would need to do further research on these issues to see how they would affect the future property owners of Black Diamond.

b. Finance: I am concerned that the DA Funding Agreement between the City of Black Diamond and Yarrow Bay will severely restrict the ability for the city to accumulate any discretionary income until which time the Developer has been credited for the non-MPD's related income, or until full build out. (Or at which time the increased revenues caused by the developments are sufficient to maintain the City's staffing levels.) It would be good to find a way for the City to prosper during the course of development and construction.

c. Land Use: I want to be involved in changes in development and Land use issues. I also would like to know how the TDR's could benefit the City. At this point, it appears that Yarrow Bay has yet to purchase any TDR's, and doesn't intend to until they start the development process. It appears that Yarrow Bay would have to purchase 96% of all TDR's within the City. (2896 of roughly 3,000.) I would think that we would need to determine what the fair market value would be at the time of purchase and make sure that Yarrow Bay pays that amount,

including to the City. Would the City have to credit Yarrow Bay for the income against their payment to the City to supplement payment for the staffing levels?

4. *Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.*

I have previously volunteered at the Black Diamond Community Center and served on the Board of the Lake Sawyer Community Club, as well as attending the annual meetings. I have attended City Council meetings, Planning Commission meetings and attended the hearings for the MPD's and The Development Agreements. This involvement has given me some insight into what the citizens of this community are expecting from a City Councilmember as their representative.

5. *What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?*

I feel we need some clarity to the development process. I know the job will be difficult, but I feel helping the community to this end will be worth it. I believe I have the intelligence to deal with the complex issues, while focusing on the big picture. I would also like to help develop a plan to attract new business and industry to our city, while maintaining the small town atmosphere.

6. *What is your vision for our City and community?*

Slow growing development that is well thought out and takes into consideration our roads, transportation, schools and the protection of the environment. I do not believe the Tri-Party Agreement for the schools is adequate and we should work towards providing more schools before they become overcrowded, by working with/and supporting the Enumclaw School district to that end.

There was a large structure fire on the east side of Lake Sawyer several years ago. They ended up letting the building burn down because they didn't have adequate fire flow. Now that we have many new houses near and around the Lake, I am concerned that the fire flow is further compromised. I have heard many concerns about not having adequate emergency fire services. What can we do to improve support and funding of the Fire Department, without jeopardizing other essential services?

7. *Is there anything else you would like to add that would help us get to know you a little better?*

I moved to this community in 1979 while it was still Kent, and part of unincorporated King County. Shortly after I moved here, there was a controversy over the failed Black Diamond sewage treatment plant. There were many meetings in which I was actively involved, but it took

many years for them to replace it with a sewer system and abandon the plant. I am concerned that there are still effluents in Frog Pond that get into the Lake during high water runoff and may contribute to the algae bloom, which we didn't have when I first moved here. Ravensdale Creek always looks clear and clean when it flows into Lake Sawyer, but Rock Creek always looks brown and is frequently scummy when water runoff is low or stagnant.

The deer and the wildlife are bound to become more of a nuisance as the development progresses. The deer began eating landscape vegetation and flowers several years ago, when the natural vegetation became scarcer, and there was more development in the area. I walk in the woods between the south end of Lake Sawyer and the central area of Black Diamond daily. During these walks, I frequently see coyotes and bear scat. Will we be able to provide enough open space to protect these animals, and prevent them from overrunning our neighborhoods?

I feel very connected to my City and my neighborhood. I would like to see responsible development (paid for by development) and a positive representation of the citizens.

RECEIVED
MAR - 2 2012

March 2, 2012

BY:.....

Black Diamond City Council
24301 Roberts Drive
Black Diamond, WA 98010


Dear Councilmembers:

With this letter I am submitting my name to fill the vacancy for the unexpired term of Position #4 as posted on February 17, 2012. I believe that my experience and commitment to the City of Black Diamond will be of value to my fellow citizens and colleagues on the City Council.

I have resided in Black Diamond since 1995 and, with my wife, have raised our two children here. We value the lifestyle and outdoor recreation opportunities afforded here and I want to work to maintain the quality of life that makes Black Diamond so attractive. In 1998 I volunteered for and was selected to join the Planning Commission. In the past 13 years as a Planning Commission member, I have been involved with the increasingly complex issues facing our community starting with the development of our Comprehensive Plan and most recently working with the development of our revised Shorelines Management Plan. My hands-on experience provides me with the background to make an immediate contribution in developing the future of our community.

Thank you for your consideration.

Best Regards,



Greg Thesenvitz

22939 SE 292nd Place
Black Diamond, WA 98010
360.886.1004

Greg A. Thesenvitz

segaengineers@comcast.net
22939 SE 292nd Place
Black Diamond, WA 98010
360-886-1004

Highly capable Structural Engineer with design experience in both residential and commercial construction using steel, reinforced concrete, reinforced masonry, and wood framed construction. Recognized as an organized and independent thinker who provides cost effective design solutions in a timely manner.

WORK HISTORY

SEGA Engineers. 1993 – Present

Principal

- Founded consulting engineering practice providing civil and structural engineering design services.
- Provided structural analysis and design of building structures up to four stories.
- Supervised design engineers and drafting of residential and commercial projects.
- Responsible for new business development and client relations.

Ellisport Engineers, Inc. 1992 – 1993

Project Engineer

- Provided structural analysis and design of building structures.
- Responsible for extensive new business development and client relations.

MBF, INC. / INCA Engineers 1990 – 1992

Design Engineer

- Provided structural analysis and design of building and industrial structures.
- Responsible for computer modeling using STRUDL.
- Assisted in marketing efforts and business development.

The Boeing Company 1985 – 1990

Stress Analyst

- Provided structural analysis of aerospace structures.
- Responsible for extensive computer modeling using NASTRAN.

Bechtel Power Company 1983 – 1985

Field Engineer

- Provided structural design of miscellaneous structures and construction support for a 1,100 MW electrical generating facility.

Professional Licenses

Professional Engineer; Civil: Washington, Idaho, Oregon
Structural: Washington, Idaho, Oregon, Hawaii

EDUCATION

BS, Civil Engineering, University of Wyoming.

MS, Civil Engineering, University of Washington.

Community Activities

Planning Commission, City of Black Diamond

1998 – Present

- Participated in workshop meetings and public hearings concerning various land use actions including the current Comprehensive Plan and Zoning Ordinances.

APPLICATION FOR APPOINTMENT TO BLACK DIAMOND CITY COUNCIL POSITION #4

Applicant Information

(Please type or print)

Applicant Name GREG THESENVITZ
Residence Address 22939 SE 292ND PLACE
Home Phone 360-886-1004 Work Phone 360-886-1017
Email segaengineers@comcast.net

Cover Letter and Resume

Please attach a one page cover letter and a resume of no more than two pages to this application.

Supplemental Questions

Please respond to the following questions regarding your interest in the position of Councilmember for the City of Black Diamond on separate pages, using no more than 3 pages total:

1. Why are you interested in serving as a Black Diamond City Councilmember?
2. What strength would you bring to the Council?
3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?
4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.
5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?
6. What is your vision for our City and community?
7. Is there anything else you would like to add that would help us get to know you a little better?

Please return this form, your cover letter, resume and answers to the supplemental questions to the Asst. City Admin/City Clerk at Black Diamond City Hall (24301 Roberts Drive) no later than 4:30 p.m. on Friday, March 2, 2012. Applications received after 4:30 p.m. will not be accepted.

The application and any correspondence should be addressed to:

Brenda L. Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

Greg Thesenvitz
Application For Appointment to Black Diamond
City Council Position #4.

1. *Why are you interested in serving as a Black Diamond City Councilmember?*

I value the quality of life that the community of Black Diamond offers to me, my family, and my neighbors. I want to be a part of ensuring that this lifestyle is available in the future.

2. *What strength would you bring to the Council?*

First, a hands-on understanding of how the City has arrived at their present position with regard to our Comprehensive Plan and Zoning Ordinances. Second, a keen interest in the reasons and assumptions in issues brought before the City Council and a willingness to ask probing questions rather than following the herd.

3. *What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?*

The elephant in the room is the on-going struggle with the imminent growth planned for our community. To the greatest extent possible, we need to work with the developers and citizens in a transparent manner to arrive at a plan that results in the least amount of discomfort for all concerned.

Second is the related issue of a Community Facilities District (CFD). The City must fully understand the implications of entering into this type of agreement and its responsibilities once enacted. As a starting point, I would suggest a workshop/study session with an unbiased expert that can clearly explain in lay terms the intricacies and potential snags of such a complicated legal agreement. In the end, it is paramount that the City, its representatives, and its citizens be protected both financially and legally before continuing with a CFD.

Finally, financial stability and sustainable long-term growth needs to be addressed. This will require approaching spending and staffing decisions with an eye not on just this year's budget but on downstream requirements over the next several years.

4. *Explain your current and past community involvement and/or service...*

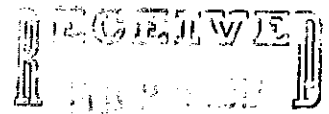
I have served on the Black Diamond Planning Commission for the past 13 years. Participation in this body has allowed me to observe first-hand some of the most contentious issues facing our community today and to get a sense of the concerns that all of the interested parties have.

5. *What do you wish to accomplish during this appointed term as a BD City Councilmember?*

It is my desire to work with fellow councilmen and members of the community to establish a strong foundation for the growth, stability, and future of our community.

6. *What is your vision for our City and community?*

I would like to see a city that offers its residents the basic amenities without a need to travel away from our community. Where jobs and recreation are available without a need to commute to other locals and especially do not require an extensive commute through heavy traffic each day.



APPLICATION FOR APPOINTMENT TO BLACK DIAMOND CITY COUNCIL POSITION #4

Applicant Information

(Please type or print)

Applicant Name Melanie Gauthier
Residence Address 25565 BAKER ST. Black Diamond, WA 98010
Home Phone 360-886-9227 Work Phone 206-766-2433
Email mgauthier40@comcast.net

Cover Letter and Resume

Please attach a one page cover letter and a resume of no more than two pages to this application.

Supplemental Questions

Please respond to the following questions regarding your interest in the position of Councilmember for the City of Black Diamond on separate pages, using no more than 3 pages total:

1. Why are you interested in serving as a Black Diamond City Councilmember?
2. What strength would you bring to the Council?
3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?
4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.
5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?
6. What is your vision for our City and community?
7. Is there anything else you would like to add that would help us get to know you a little better?

Please return this form, your cover letter, resume and answers to the supplemental questions to the Asst. City Admin/City Clerk at Black Diamond City Hall (24301 Roberts Drive) **no later than 4:30 p.m. on Friday, March 2, 2012.** Applications received after 4:30 p.m. will not be accepted.

The application and any correspondence should be addressed to:

Brenda L. Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

March 1, 2012

Black Diamond City Council
P.O. Box 599
24301 Roberts Drive
Black Diamond, WA 98010

To: Brenda Martinez – Asst. City Administrator/City Clerk

Subject: Black Diamond Councilmember Recruitment

Dear City Council and Brenda,

An opportunity to grow the City of Black Diamond responsibly lies before us. Over the last couple of years, I have been involved in trying to find ways to balance the Yarrow Bay Master Planned Developments (MPDs) and its Development Agreements with long term benefits for the City's current and future residents. I believe in the Master Planned Development process. This new City Council has the opportunity to let our current residents help the City in defining how best to proceed by enlisting their involvement, knowledge and support to make our city's MPD process a "best in class" model!

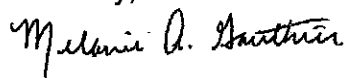
My family has lived in Black Diamond since 1943 and I am now the third generation to grow up, go to school, build a home and raise a family here. My family has been very involved in the community since our arrival and it is now my time to serve our community.

I have worked at Boeing for 27 years, which has provide me the hundreds of opportunities be on both sides of a negotiation, either the receiving party or the one selling. I have been fortunate in my career to travel to and interact with governments and companies in 17 different countries and cultures. Fortunately, I have always been able to call Black Diamond home.

My extensive finance, business, contract and negotiation experience has helped to create thousands of jobs for the aerospace industry and the supporting businesses and economies, both within the US and in other countries.

I believe my varied experience will help the City Council be more adept at finding win-win solutions to moving forward not only for the MPDs but also with other City business. I look forward to being a member of the City Council to make the vision of "Rural by Design" a reality and to bring transparency back to local government, which means trust within our community.

Sincerely,



Melanie A. Gauthier

Melanie Gauthier
25565 Baker St.
Black Diamond, WA 98010
Hm: 360-886-9227
Wk: 206-766-2433

ACCOMPLISHMENTS:

- ◆ Developed negotiation strategy, negotiated and executed purchase agreements for sale of Boeing Aircraft valued in excess of \$30 billion with a variety of airlines and foreign government officials.
- ◆ Developed business case, negotiated and managed Boeing off-load of all pressurized doors from Boeing Tulsa, Wichita and Renton to Northrop-Grumman.
- ◆ Presented a financial/procurement seminar to the Taiwanese government and industries on the requirements to become a Boeing Supplier reducing the offset commitment by \$15M. Trained Chinese, Indonesian and Brazilian government officials and companies in financial analysis and the procurement process.
- ◆ Analyzed and negotiated various procurement contracts valued up to \$2B, saving the company over \$500M.

BOEING EXPERIENCE:

2004 – Present: Regional Director - Aircraft Contracts -- (Chinese airlines, QANTAS, EVA Airlines, Hawaiian Airlines, Air Pacific, LAN Airlines, TAM Airlines and Argentina)

- Develop, manage, influence and execute the sales strategy as a principal/core member of sales team. Represent the Boeing company as the authorized representative that commits Boeing for the sale of new airplanes, after delivery product and service offerings, product improvements and any other business matters with airline customers and their outside counsel. Develop, prepare, negotiate and administer proposals, business offers, commitments and agreements with airlines which include technical, financial and legal business terms and conditions for the sale of commercial aircraft products and services.
- Manage dispute resolutions and changes to technical and business commitments in response to changes in business environment internally with Boeing leadership and externally with airline customers, which include but is not limited to: Boeing strike impacts to airline customer products and services, buy-back of aircraft, unique advance payment schedules, escalation, configuration and performance issues and past due accounts receivable reconciliation for Products and Services for all Boeing aircraft, etc associated with my Customers.
- 2010 and 2011 Contracts Customer Fishing Trip Focal: coordinated and managed 68 airline customer and Boeing personnel for 2 fishing trips to Langara Island, QCI, Canada.

2000 - 2004: Regional Director - CAS Contracts

- Primary contact for Major Aircraft Modifications, 777 and 737 Component Exchange Program offerings with airlines and airline partners (Air France and KLM), Chinese Regional Jet focal, Spares Long Term Agreements, and other CAS product and service offers. Assisted internal CAS Boeing business units on sales, risk mitigation, negotiation and dispute resolution strategies for after market products and services. Trained, mentored and assisted all levels of CAS contracts and IP licensing personnel.

1999-2000: Contracts Manager Intellectual Property Licensing

- Negotiated and administered complex license and technical consulting agreements involving trade secrets and software. Assisted in integration of Boeing and McDonnell Douglas uniform licensing policy by developing a pro-forma licensing agreement contract terms and conditions, and establishing valuation

metrics for market opportunities based on the use of intellectual property. Provided consultation and guidance in the strategy and preparation of proposals for IP including, proper identification of IP, determination of scope and use of licensed materials, market valuation, integrated work statements, delivery schedules, license fees and royalty payment provisions. Developed standardized IP business process evaluation strategies with other Boeing Divisions and subsidiaries. Supported litigation activities and international technology transfer issues.

1996-1999: Lead Procurement/Finance Analyst Door Offload

- Managed and lead the team responsible for estimating the then-current and forecasted Boeing make versus buy costs to determine and validate savings for the business case to transfer (28) 737NG, 747, 757 and 767 passenger and cargo pressurized doors from Boeing Wichita, Tulsa and Renton divisions to Northrop-Grumman. Developed and presented business case decisions and ground rules for Make/Buy Initiative for pressurized doors to BCA executive management. Developed and managed metrics to ensure supplier performance and compliance to contract terms and conditions for Northrop-Grumman and all sub-tier suppliers. Established and developed Poland contract and country strategy for procurement and offset commitments. Established and negotiated Northrop-Grumman and Poland (WZK) pricing and other contract terms and conditions.

1987-1996: Sr. Procurement Cost Analyst

- Responsible for all aspects of cost analysis and negotiations with major manufacturers in the U.S. (Northrop, Grumman, Vought), China, India, Israel, Taiwan, Greece, Austria, Turkey and other offset procurements. Performed comprehensive audits at suppliers' facilities in such areas as work statement content, manufacturing methods, make/buy concepts, direct labor costs, rates and factors, material requirements, exchange rate impacts and escalation of materials and labor. Prepared complete financial and business analysis results, recommendations, and negotiation strategies to Boeing senior and executive level management. Consistently negotiated contract terms and conditions below Boeing authorized limits.. Developed, coordinated and communicated to foreign vendors Boeing's infrastructure processes and procedures to supply hardware and/or services in a timely manner, which included export, importation of materials or parts, transportation, tax and other issues.

1985-1987: Cost Management Analyst

- Established operating budgets, forecasts and cost performance data for the Boeing Commercial Materiel Division.

EDUCATION:

2006 - University of Washington Business School Executive Education Aerospace Industry Manufacturing Seminar (AIMS)

2003 - Boeing Strategic Leadership Seminar - Boeing leadership Center St. Louis

2000 – Member of the US Licensing Executive Society

1992 – B.S. Business Administration – Major in Finance and Minor in International Business, Central Washington University (Completed while working full-time)

Supplemental Questions to Application for Appointment to City Council – March 2012

1. Why are you interested in serving as a Black Diamond City Council member?

My family has lived in Black Diamond since 1943, and I am now the third generation of my family to reside here and want to step up and do my part to give back to our community. My Mother was the first City Clerk and both my Father and Uncle have served as City Council members. In addition, my Father was Black Diamond citizen of the year in 2001 for building the coal carts that are now at the entrances to town. Also, my Grandmother donated the city jail to the historical museum.

I have a better understanding of politics from my husband's service as an Enumclaw School District Director representing Black Diamond for the past 2 years, where he also served as their legislative representative in state politics.

This is my home and I want to our City to be the "best in class" for any city of its size within Washington State. A City that families will be willing to pay higher prices to be part of our community because we have a community that cares, is involved and encourages diverse views to get to the best outcome for all. However, a balanced approach to winning is to run one base at a time, not go for a home run every time at bat.

2. What strength would you bring to the Council?

I have developed a strong business and financial acumen over the years in managing long term agreements that span decades. Many of these contracts have long term governance and regulatory requirements that will remain in place into 2020 and beyond.

As part of my current position, I not only need to understand very detailed financial and technical issues but I need to canvass experts to develop resolutions to complex issues that arise. I have an ability to pay attention to details and see patterns and motivations. I am paid to mitigate, mediate and/or negotiate complex issues and develop actionable strategies for a win-win solution to maintain long-term relationships with airlines with many different economical and cultural motivations.

Some examples, I:

- i) work with the Export-Import Bank of United States (Ex-Im Bank – the official export credit agency of the US federal government) and collaborate with many law firms and banks to obtain financing with a variety of loan arrangements for new airplane deliveries to foreign airlines and other private financing organizations;
- ii) mitigate technical issues that arise during manufacturing of aircraft; and
- iii) address any US and foreign agency regulatory authority issues that arise throughout the lifetime of an aircraft (sometimes over 30 years).

Supplemental Questions to Application for Appointment to City Council – March 2012

In the past, I have also been fortunate to be on the buying side, which demands certain standards, pricing and business terms be met at a minimum to qualify before a bidder is acceptable and a contract is placed.

I believe both of these perspectives will bring a unique strength to the Council in balancing many business decisions.

3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?

I believe transparency means trust. I think the new City Council has started to address this in the few months they have been in office and I would like to have the opportunity to help them expand on this idea.

Professionalism of the City means best in class of cities of at least similar size and growth potential within Washington State. I believe we need to demand that more analysis be done of staff or outside council to make sure we are giving the appearance of being professional and fair with all our citizens.

To achieve the professionalism we need to require more comparisons be done for approve of business decisions to other cities within Washington, at a minimum, to provide perspective necessary for better informed decision making. After this discipline has been established we can look for **best in class**. By instilling this discipline we will become more efficient and find ways to reduce our budget expenditures and liability risks. The one thing I have learned is we measure twice and only cut once we will become best in class.

4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commission and how this has contributed to the Black Diamond community. (Address its relevance to the position of Black Diamond City Council member.)

I have no public service experience other than volunteering to be a coach for little league. In order to advance my career at Boeing I went to night school for six years to obtain a degree in Finance and International Business. Since then I have traveled to negotiate contracts in 17 countries, with governments, airlines and manufacturers.

I am now choosing to take the opportunity to be appointed to the City Council to use my skills and expertise to the betterment of our community, because I feel I can make a 2-year commitment at this point in my career.

Supplemental Questions to Application for Appointment to City Council – March 2012

5. What do you wish to accomplish during this appointed term as a Black Diamond City Council member?

I would like to put transparent processes in place to assure the public of their trust in their local government. I am very good at listening to many different perspectives and obtaining facts as possible in a short period of time to make informed decisions that have long-term impacts. This is what I hope to accomplish as being just one member of the Council's decisions.

6. What is your vision for our City and community?

As I have stated throughout, I want our City to be the **"best in class"** for any city of its size within Washington State first, then find ways to be once of the best communities within the western United States and build from there.

I also want to maintain our stated mission of being a warm and friendly rural small town city atmosphere nestled in the foothills of Mt. Rainier. A city that businesses and families will be willing to pay higher prices to be part of our community because we have a community that cares, is involved and encourages diverse views to get to the best outcome for all.

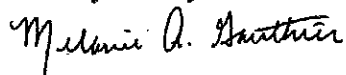
7. Is there anything else you would like to add that would help us get to know you a little better?

I went to grade school at Black Diamond Elementary and graduated from Enumclaw High School in 1981. I got scholarships to go to the University of Washington my first year of college, due to maintaining an almost perfect 4.0 GPA and working in both the Black Diamond and Enumclaw community since I was 15. I was shown by my family and have been driven to do the best that I can do not matter what job or task I have been given throughout life, because that is what will get you ahead in life, your work ethic.

Unfortunately, my father crushed his hand at work as a metal worker and my mother was laid-off at Boeing during my freshman year at the U of W, so I was forced to find the other means to finish my college education, which I did while working full-time.

I am not a person that will find excuses because it's too hard, I will find ways that we can win as a community. I would just like to be given the chance to show you how much I care about this community and how much I can help as being part of this City Council.

Thank you for your consideration,



Melanie A. Gauthier

APPLICATION FOR APPOINTMENT TO BLACK DIAMOND CITY COUNCIL POSITION #4

RECEIVED
MAR 2 2012

BY: *BYM* 12:53 pm.

Applicant Information

(Please type or print)

Applicant Name Robert J. Rothschilds
Residence Address 29411 232nd Ave SE, Black Diamond, WA
Home Phone 360-886-2872 Work Phone 360-509-3743
Email redshield3@comcast.net

Cover Letter and Resume

Please attach a one page cover letter and a resume of no more than two pages to this application.

Supplemental Questions

Please respond to the following questions regarding your interest in the position of Councilmember for the City of Black Diamond on separate pages, using no more than 3 pages total:

1. Why are you interested in serving as a Black Diamond City Councilmember?
2. What strength would you bring to the Council?
3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?
4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.
5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?
6. What is your vision for our City and community?
7. Is there anything else you would like to add that would help us get to know you a little better?

Please return this form, your cover letter, resume and answers to the supplemental questions to the Asst. City Admin/City Clerk at Black Diamond City Hall (24301 Roberts Drive) no later than 4:30 p.m. on Friday, March 2, 2012. Applications received after 4:30 p.m. will not be accepted.

The application and any correspondence should be addressed to:

Brenda L. Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

Bob Rothschild
3/2/2012

Responses to questions:

1: I am applying for the vacant position on the Black Diamond City Council because I want to serve the community and work with citizens, City Staff, and other stakeholders to make Black Diamond an even better place to live. I have demonstrated a long term commitment to community service through volunteer activities such as more than fifteen years taking water samples from Black Diamond surface waters and more than 10 years as a soccer coach for boys and girls teams. Because the issues facing the City are complex, I also feel the city needs people on the Council with strong analytical skills. I have demonstrated a broad range of analytical skills in both my professional career and in the community dealing with stormwater issues. I believe I can serve the community by applying these skills to a broad range of issues that the City Council considers.

2: The primary strength I would bring to the Black Diamond City Council is a strong and demonstrated commitment to working together with people to find the best solutions to challenges faced by our city. I believe that we can achieve better outcomes, with less cost, and at a faster rate by working together. My approach is to work towards a solution in a respectful manner with groups on all sides of an issue. This applies even for issues where there are strong disagreements among the groups. This approach will best serve the community in resolving many current and future issues. An example where I championed this approach is in the development of the agreements between the City and Yarrow Bay with respect to stormwater management for the Master Planned Developments of The Villages and Lawson Hills. Working in cooperatively with City Staff, numerous citizens, and the applicant we developed an agreement that, if enforced, will protect the water quality in streams, wetlands, and lakes.

In addition to the analytical skills noted in the response to question 1 above, I also have compassion for people. I have been married for over 25 years and have helped raise four children. As a husband and a father I have a deep sensitivity to people's concerns and feelings. This compassion extends beyond my family to people in the community. I have enjoyed interacting with the people in Black Diamond for over 20 years.

3: The three highest priorities the City needs to address are 1) continue moving the City towards being a partner with citizens and businesses in order to make Black Diamond a more desirable place to live, 2) enhancing the local economy and its ability to create jobs so that more of our money stays in Black Diamond, and 3) reducing the burden that citizens and businesses face due to taxes, fees, and regulations while still protecting our quality of life. The way to address this is to satisfy items 1) and 2) and then item 3) will become an easier issue to resolve.

4: I have demonstrated a long term commitment to the community. In the early '90s I served for two years as president of the Lake Sawyer Community Club and continue to be a member. Since the early '90s I have been actively involved in water quality issues by working with the City of Black Diamond, County Agencies and WA State Department of Ecology. In the mid '90s through early 2000 I worked closely with the County in writing the proposal for and then developing the Lake Sawyer Management Plan. For more than fifteen years I have been a volunteer taking water samples from local streams and Lake Sawyer and meeting with City, King County and Washington State Agencies to assess the results. Beyond water quality I have also served on the Citizen's Advisory Committee for the Shoreline Master Program. I also have helped prepare and serve meals at the Catholic Community Services' H.O.M.E. shelter for

Bob Rothchild
3/2/2012

homeless men in Kent and coached boys and girls soccer teams for more than 10 years in South King County.

My experience in protecting the watershed in the City of Black Diamond is vitally important to the City and hence the City Council since many residents highly value the beauty and recreational opportunities provided by our streams, wetlands and lakes.

5: During the appointed term, my highest priority would be to move City even further towards being a partner, rather than an adversary, with citizens and businesses in Black Diamond. This is important because we can achieve better outcomes, with less cost, and at a faster rate by working together. We can vastly multiply the resources of the City by bringing the citizens and other stakeholders into the development and implementation of solutions. There are more than one hundred times as many people living and working in Black Diamond as there are on the City Staff. Since only a small portion of the people in Black Diamond participates in local events or projects, there is great opportunity to increase community involvement in local activities. This could include activities such as social events, environmental enhancement, or helping people in Black Diamond that need it.

6: My vision for our City and community is a place where people want to spend leisure time, be a resident, participate in social events, perform community service, conduct business, locate a business and be working with City government.

7: Through my interactions with the City I believe I have established a strong foundation for working with City Staff and City Council. Climbing to the summit of Mt. Rainier with my son on Father's Day of 2010 was a long term project that required extensive planning and preparation, both physical and logistical. It strengthened my commitment to tackling long term projects such as helping to make Black Diamond a better place to live.

Robert J. Rothschilds
29411 232nd Ave SE
Black Diamond, WA 98010-1231

March 2, 2012

Brenda L. Martinez
Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

Dear Ms. Martinez:

I am writing in response to the Black Diamond Councilmember Recruitment posted on the City's website. Please provide this cover letter and the two Attachments to the City Council and others as needed for further consideration.

The information I have provided in the attached resume and responses to the Supplemental Questions demonstrate my willingness and capability to serve as an effective and compassionate member of the Black Diamond City Council.

Sincerely,

A handwritten signature in black ink, reading "Robert J. Rothschilds". The signature is fluid and cursive, with the first name "Robert" and last name "Rothschilds" clearly legible.

Robert J. Rothschilds

Attachments

- 1) Resume, one page
- 2) Responses to Supplemental Questions, two pages

ROBERT J. ROTHSCILDS
29411 232nd Ave SE
Black Diamond, WA 98010

RESUME

March 2, 2012

EDUCATION: Master of Science in Mechanical Engineering
University of Delaware, Newark, DE, 1987

Bachelor of Science in Mechanical Engineering
University of Delaware, Newark, DE, 1984

WORK EXPERIENCE:

7/86 – Present Associate Technical Fellow and Engineer in the Puget Sound area for the Commercial Airplanes Division of The Boeing Company.

- Leader of safety and quality investigations for the past 13 years
 - o Team Leader responsible for timely and appropriate resolution that meets all Boeing requirements and Federal regulations
 - o Broad experience building consensus in groups with diverse backgrounds and skills
 - o Responsible for communication within the team and approving communication to external customers and suppliers
 - o Responsible for providing technical and project management guidance to internal groups and external suppliers supporting the investigations
- Selected as Boeing Associate Technical Fellow in December 2011, Top 5% of Engineers at Boeing

COMMUNITY INVOLVEMENT:

I have demonstrated a long term commitment to the community. In the early '90s I served for two years as president of the Lake Sawyer Community Club. Since that time I have been actively involved in water quality issues by working with the City of Black Diamond, County Agencies and WA State Department of Ecology. For more than fifteen years I have volunteered for the City by taking water samples from local streams and Lake Sawyer. Beyond water quality I have also served on the Citizen's Advisory Committee for the Shoreline Master Program. In addition, I have helped prepare and serve meals at the Catholic Community Services' H.O.M.E. shelter for homeless men in Kent. I have also coached boys and girls soccer teams for more than 10 years in South King County from about 1993 to 2007.

PERSONAL:

I have been married to Laura for over 25 years and we have raised four children in Black Diamond since 1991. I enjoy outdoor activities including playing soccer, running, mountain biking, camping and hiking.

APPLICATION FOR APPOINTMENT TO BLACK DIAMOND CITY COUNCIL POSITION #4

Applicant Information

(Please type or print)

Applicant Name William Roth
Residence Address 28952 23¹/₄ AVE SE, BLACK DIAMOND
Home Phone 360-829-7699 Work Phone 800-356-0474
Email ROTHB11@AOL.COM

Cover Letter and Resume

Please attach a one page cover letter and a resume of no more than two pages to this application.

Supplemental Questions

Please respond to the following questions regarding your interest in the position of Councilmember for the City of Black Diamond on separate pages, using no more than 3 pages total:

1. Why are you interested in serving as a Black Diamond City Councilmember?
2. What strength would you bring to the Council?
3. What are the three highest priorities and/or issues you believe the City needs to address? How would you propose to address these issues?
4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces, or commissions and how this has contributed to the Black Diamond community. Address its relevance to the position of Black Diamond City Councilmember.
5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?
6. What is your vision for our City and community?
7. Is there anything else you would like to add that would help us get to know you a little better?

Please return this form, your cover letter, resume and answers to the supplemental questions to the Asst. City Admin/City Clerk at Black Diamond City Hall (24301 Roberts Drive) no later than 4:30 p.m. on Friday, March 2, 2012. Applications received after 4:30 p.m. will not be accepted.

The application and any correspondence should be addressed to:

Brenda L. Martinez, Asst. City Admin/City Clerk
Black Diamond Councilmember Recruitment
PO Box 599
24301 Roberts Drive
Black Diamond, WA 98010

William Roth
28952 234th Avenue SE
Black Diamond, WA 98010
Phone: (360) 829-7699
E-mail: rothbill@aol.com

February 29, 2012

Assistant City Administrator/City Clerk
City of Black Diamond
24301 Roberts Drive
Black Diamond, WA 98010

Dear Assistant City Administrator/City Clerk:

Please accept this application in response to The City of Black Diamond Notice Of Council Vacancy, Position #4. I believe my skills, professional experience and desire to serve my community make me well suited for this position.

I am a successful professional with over 25 years experience in Business Management, including demonstrated achievements in:

- **Business Planning and Project Management**
- **Budgeting and Forecasting**
- **Negotiation Skills**
- **Team Leadership**

Realizing that a resume is only a brief summary of one's background and professional experience, I would greatly appreciate the opportunity to participate in the interview process to fill this City Council vacancy. I thank you in advance for your consideration of my application.

Sincerely,

William (Bill) Roth

Enclosures: Resume, Application

William Roth
28952 234th Avenue SE
Black Diamond, WA 98010
Phone: (360) 829-7699
E-mail: rothbill@aol.com

OBJECTIVE: To obtain a City Council position with the City of Black Diamond wherein I can demonstrate my ability as a team player and creative innovator.

EXPERIENCE

SUMMARY: Successful management professional with over 20 years experience in business development. Excellent communicator with the ability to actively manage change. Demonstrated achievements in:

- Sales and Market Planning
- Business Planning and Project Management
- Budgeting and Forecasting
- Negotiation Skills
- Team Leadership

PROFESSIONAL

EXPERIENCE: *KEY ACCOUNT SALES MANAGER* 2002 – Present
TOYSMITH
Sumner, WA
Manufacturer and wholesaler to the toy industry, annual sales \$90 million

- Assign National sales and revenue goals.
- Manage sales results of a nationwide network of independent sales representatives.
- Train and develop leadership skills of company employed Regional Sales Management.
- Increased sales through multiple channels including; Toy Stores, Gift Retailers, Hardware Stores, Drug Stores, Museum Shops, Tourist Attractions and Catalogs.

TECHNICAL SKILLS:

- Microsoft Windows®
- Microsoft Word
- Microsoft Excel

EDUCATION AWARDS:

- AA Degree -Citrus College, Glendora CA
- Certificate of Marketing
- Deans List

William Roth
28952 234th Avenue SE
Black Diamond, WA 98010
Phone: (360) 829-7699
E-mail: rothbill@aol.com

February 29, 2012

Assistant City Administrator/City Clerk
City of Black Diamond
24301 Roberts Drive
Black Diamond, WA 98010

Applicant City of Black Diamond Council Vacancy, Position #4 - Supplemental Questions:

1. Why are you interested in serving as a Black Diamond City Councilmember?

During the past few years I have attended many meetings of the Black Diamond Planning Commission and the public hearings related to the MPDs proposed by Yarrow Bay Holdings. Attending these meetings has created within me a desire to become more directly involved in my city. I believe I can make valuable contributions to planning both present and the future of Black Diamond.

2. What strength would you bring to the Council?

More than 25 years experience in personnel management, project management and customer service training.

**3. What are the three highest priorities and/or issues you believe the City needs to address?
How would you propose to address these issues?**

I believe the three highest priorities to be:

- Continue moving forward in a methodical manner towards the closure of issues related to the MPDs proposed by Yarrow Bay Holdings. The City Council should remain open to public opinion and focus on the brightest possible future for Black Diamond and it's citizens.
- The creation of ideas and planning to attract people to visit and live in Black Diamond. During the time that the Kummer Bridge was closed many businesses in our city suffered a significant drop in commerce. I believe a good portion of this drop in business resulted from the limited number of reasons why someone would want to visit Black Diamond. If we had a city that included a greater variety of offerings to visitors, the closure of the Kummer Bridge would have been a considerably smaller impact on the businesses located in Black Diamond. Attracting visitors and residents to Black Diamond should be a priority in city planning.
- Search out and study cities that are praised for their city planning and development. Cities that have successfully blended their historical roots with a vision for the future.

William Roth
28952 234th Avenue SE
Black Diamond, WA 98010
Phone: (360) 829-7699
E-mail: rothbill@aol.com

4. Explain your current and past community involvement and/or service on city, nonprofit, or public boards, committees, task forces or commissions and how this has contributed to the Black Diamond community. Address it's relevance to the position of Black Diamond Councilmember.

- In the position of Vice President, I served on the inaugural Board of my neighborhood homeowners association. This first HOA Board served a critical role in the implementation and enforcement of the HOA rules and regulations. Equally important was this Boards role in planning activities that would bring together the people of this new neighborhood and instill in them a sense of neighborhood pride.

This service exemplifies my ability to successfully work as part of a team, take on challenging and difficult situations, my appreciation for the importance of rules and regulations within a community and my ability to be an effective communicator. I'm confident the experience I gained from this service will be valued as a member of the Black Diamond City Council.

- I served as the Stewardship Director at a church that I was a long-time member. The Stewardship Committee that I lead is responsible for organizing an annual pledge drive and implementing the actions of the drive. Those actions include; speaking to the congregation, participation in door to door donations, holding fund raisers and reporting to the congregation the results of the drive.

This service exemplifies my ability to successfully work as part of a team, leadership and organizational skills and public speaking. I'm confident the experience I gained from this service will be valued as a member of the Black Diamond City Council.

- My household makes regular donations to the Black Diamond Community Center, Black Diamond Food Bank, area homeless shelters and local drives that benefit Toys For Tots.

These donations illustrate the importance that I and my family place on giving back to our community and our belief in "paying forward". I believe individuals with a charitable heart are appreciated in public service.

5. What do you wish to accomplish during this appointed term as a Black Diamond City Councilmember?

I'd like to help create a culture that encourages people in our community to work together in a common cause of creating a beautiful and thriving city. With increased knowledge of the city, acquired as a Black Diamond City Councilmember, I hope to influence others to become involved in their city.

6. What is your vision for our City and Community?

My vision is a place that residents are proud to call home, proud to show visitors, attracts businesses and new residents by offering a beautiful blend of commerce and recreation. I would like to have our city represent past, present and future generations.

7. Is there anything else you would like to add that would help us get to know you a little better?

I've grown up with artistic and creative people. I feel this upbringing contributes to my own creativity and the ability to interpret thoughts and visions and help turn them into reality. Family, friends and colleagues describe me as someone that is not afraid to voice my opinion while respecting the opinion of others. Furthermore, I respect tried and true ways of doing things, but I will not shy away from thinking out of the box.